Language can also be compared with a sheet of paper: thought is the front and the sound the back; one cannot cut the front without cutting the back at the same time; likewise in language, one can neither divide sound from thought nor thought from sound; the division could be accomplished only abstractedly, and the result would be either pure psychology or pure phonology.

Linguistics then works in the borderland where the elements of sound and thought combine; their combination produces a form, not a substance.

These views give a better understanding of what was said before (see pp. 67 ff.) about the arbitrariness of signs. Not only are the two domains that are linked by the linguistic fact shapeless and confused, but the choice of a given slice of sound to name a given idea is completely arbitrary. If this were not true, the notion of value would be compromised, for it would include an externally imposed element. But actually values remain entirely relative, and that is why the bond between the sound and the idea is radically arbitrary.

The arbitrary nature of the sign explains in turn why the social fact alone can create a linguistic system. The community is necessary if values that owe their existence solely to usage and general acceptance are to be set up; by himself the individual is incapable of fixing a single value.

In addition, the idea of value, as defined, shows that to consider a term as simply the union of a certain sound with a certain concept is grossly misleading. To define it in this way would isolate the term from its system; it would mean assuming that one can start from the terms and construct the system by adding them together when, on the contrary, it is from the interdependent whole that one must start and through analysis obtain its elements.

Source: Ferdinand de Saussure Course in general linguistics.
Edited by Charles Bally and Albert Sechehaye. In collaboration with Albert Reidlinger.
Translated from the French by Wade Baskin.
New York: Philosophical Library, 1959 (p. 113).